



## Fire Chiefs' Association of BC

### TRADES DIRECTOR ANNUAL REPORT May 2019

The 2018 BC Fire Expo was held in Victoria B.C. Save-on More Arena was able to hold all the trades at one facility, with limited outdoor space as the parking area was very tight. We were able to fence off the outdoor displays and have alcohol served outside. Despite some challenges I believe we pulled off a very good Expo. The Expo was once again well attended by the chiefs. No venue seems to be without some challenges. The Conference Committee goes completely over all the possibilities when looking at a venue making every effort ensure that all trades and delegates needs are for filled, but somethings are out of our control.

After the Trade portion of the Expo the committee (Tom, Chuck, Mel, Tom, AJ and Darrell) surveyed the delegates while it was fresh in their minds. We ask specific question about the trade show and what would make them attend that we are not already doing. Some of the feedback was opening the bar earlier, dinner at the venue and that the cash draw during the Sunday of the show was NOT a draw or real hook to keep them there.

So as we prepare for the upcoming BC Fire Expo at the Penticton Trade and Convention Center, I am happy to report that once again the Expo vendor space is completely sold out. The bar will open at noon this year and once again the outdoor displays will be fenced and a Special Event License allowing liquor outside the Convention Center Building has been purchased. A barbeque dinner will be hosted at the Trade Show and the hours will be until 7:00 pm on the Sunday to accommodate this.

Throughout the year Mel and I have attended Board meetings as well as the Bboard web meetings and Conference Committee meetings to plan both this year's Expo, as well as future venues. We will also be working with the conference committee to review the sponsorship levels and the trades policy as both require updating. The recommended changes will be presented to the trades and the board for approval.

Elections will be held for the positions of Trade Director and Deputy Trade Director, at the trade's annual meeting on the Monday morning at the Penticton Trade and Convention center. I will be vacating the position of Trade Director after this year's Expo and would like to thank all of you for your support over my last 2 terms, it has been a pleasure to represent all of you

Please do not hesitate to contact me or Melanie Smith with any questions or concerns.

Respectfully submitted,

**Chuck Pecor**  
Trades Director